

ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

S.No. 6295 DATE 29.6.09 100/-
SOLD TO K. Veerababu
S/o W/o R. Shankar
FOR WHOM CAP Foundation, Hyderabad.

AA 168218

K. Lalitha

K. LALITHAMMA

S.V. Lic. No. 32/98, R. No. 14/2007
Shee No. 14, B-Block, Aditya Enclave
Ameerpet, Hyderabad-500 038

This partnership agreement made at Hyderabad on 29.6.2009

Between

Dr. B R Ambedkar Open University, Hyderabad, having its office at Prof. G. Ram Reddy Marg, Road No.46, Jubilee Hills, Hyderabad-500033 (hereinafter referred to as First Party as BRAOU) and CAP Foundation, through its Chairperson having its office 101 and 102, Gowri Shankar Residency, Plot No. 53 and 54, Phase III, Kamalapuri Colony, Srinagar Colony main road, Hyderabad – 500073 (hereinafter referred to Second party as CAP) for "Certification of students by BRAOU trained in Employability Skills Development training by CAP Foundation".

Purpose and Scope

With changing technologies and ways of doing business, the shelf life of knowledge and information obtained through regular education and training courses has come down exponentially. There is therefore a need for continuous learning, skill upgradation or reskilling especially for the entry level manpower resources in the economy today.

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PP 1389
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In today's ever changing and competitive global economy, skill acquisition and workforce development are vital for survival and growth of business organizations. Small and medium business as well as major players are constantly looking for entry level workforce for their growing operations. They would rather have ready to work personnel rather than have to organize basic competency training. Others who are continuously undergoing technology or market place driven changes in their businesses are looking for more effective ways for re skilling or skill upgradation of their existing work force spread across geographical barriers.

Project Description/Objectives

Reaching unreached to create knowledge workers with certified employability skills through distance learning mode using ICT tools and active business interface platforms.

The objective of the program is:

BRAOU certification to students enrolled and trained by CAP Foundation in the Employability Training Centres.

Target Group

Young people between 18-25 years who are unemployed or underemployed and are successfully completing the CAP's Employability Skills Training course

Content of Offering

- **Life skills**
- **Work readiness skills-**
 - Customer Relations, Retail, Sales and Marketing Assistant/Executive
 - Health Care Assistant
 - Consumer Goods Services Assistant
 - Hospitality Assistant/Executive

Common to all the above mentioned courses are Basic Spoken English, Lifeskills, Work Readiness Module and Basic computer skills.

Duration and Location of the Pilot Project

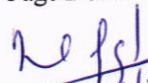
The pilot project will be for a period of 9 months beginning July 2009 to be renewed for 2 years after review

For students enrolled into the study centres of BRAOU:

Students will be provided Employability Skills Training Programme through CAP's Employability Training Centres, located at Shapur Nagar, RR district, Kukatpally, Qutubullapur, Patancheru, Nalgonda, Nellore, Anantapur, Kurnool, Karimnagar and any other training centres in Andhra Pradesh will be covered for certification from BRAOU.


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Eligibility Criteria

- Above 18yrs of age
- Enrolled in BRAOU

Admission process and screening for those enrolled into the BRAOU courses

For students enrolled into ETCs, mobilization will be conducted to go through the roadshow process. Thereafter, an interest inventory test will be administered on interested candidates to counsel them on suitable training options based on their interest and labour market opportunities.

Proposed Intake

Around 1000 youth from CAP's Employability Training Centres will also go through the training program and receive the certification from BRAOU.

Roles and Responsibilities

Both parties agree to work as partners in the implementation of CAP Foundation, with good intentioned sincere efforts, keeping full transparency of their individual working and critical information pertaining to – (i) BRAOU study centres. If any party is lagging behind in performing its due activities, it agrees to inform the other party immediately of its deficiency – so that corrective measures can be undertaken at the earliest.

CAP Foundation will provide the following services:

- Enrollment of students/youth into its Employability training centres through a mobilization strategy, counseling and an orientation module
- Arrange & provide infrastructure like computers, tables, chairs, internet connectivity etc required for training
- Provide facilitators / trainers for training
- Development of the instructional process, learning materials and training of trainers
- Academic and practical course content delivery through trained trainers
- An active group of 40 business professionals volunteering to enhance quality of program delivery
- The program will also be offered in e learning distance mode as well as through CBT and ILT with contact classes
- All successful students will be offered job placement assistance through the CAP placement assistance cell
- The enrolled students will also receive job placement counseling or job change support through the job placement website besides face to face interaction sessions and
- preparatory workshops for facing interviews and participating in Job Melas/Job Fairs. CAP will also provide job placement offer support to all enrolled candidates through its job portal
- CAP will provide continuous alumni networking and student support through its alumni portal

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BRAOU will provide the following services

- Recognition of CAP as an Employability skill training partner
- Setting assessment criteria and qualifying marks
- Certification and award of certificate to candidates who successfully complete the short term courses in Employability training.
- Will conduct periodic monitoring meetings
- Share the database (past and present) of the students registered with BRAOU for enrolment into the Employability Skills development training provided by CAP Foundation.
- BRAOU will form a committee with CAP's domain specialists group to benchmark standards for qualifying marks towards award of certificate
- BRAOU will be the certification award body. It will draft and adopt a continuous grade point average (CGPA) system of internal and external assessment pattern for the certification

Budget

The cost of every student is Rs. 1500/- inclusive of Rs. 500/- for certification payable to BRAOU.

The pilot phase will have an introductory offer of Rs. 500/- per course for every candidate for the BRAOU certification payable to BRAOU.

Programme Monitoring

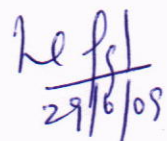
An Academic committee will be formed for the purpose of Programme monitoring and will act in the following manner.

2 representatives from BRAOU and 2 from CAP and 1 industry expert nominated jointly by BRAOU and CAP Foundation will be nominated to this academic committee and will be headed by the Director of Academic Studies, BRAOU.

The role of the academic committee will be to

- Approve the courses of study to be offered
- Make regulations for admissions
- Approve the syllabi for the various courses
- Approve the instruction methodology
- Approve the procedure for Evaluation of theory and practical exams for both Internal assessment & End term examination for the purpose of certification
- Coordinate & monitor the placement mechanism


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Project Period of Proposed Pilot

The pilot project will be for a period of 9 months beginning July 2009 to be renewed for 2 years after review

Dispute Resolution

If any dispute arises between the parties hereto during the subsistence of this partnership agreement or thereafter, in connection with the validity, interpretation, implementation or alleged breach of any provision of this partnership agreement, the parties shall refer such dispute to a two members committee headed by the Welfare Commissioner of the Board or any officer nominated by him/her, one member from the CAP. In the event of that committee is unable to resolve the dispute within 60 days of it being referred to it, then either party may refer the dispute for resolution to a Sole Arbitrator, who shall be jointly appointed by both parties, or , in the event that the parties are unable to agree on the person to act as the Sole Arbitrator within 30 days, after any party has claimed for an arbitration in written form by three arbitrators, one to be appointed by each party with prior to the two arbitrators so appointed, to appoint the third arbitrator.


The law governing the arbitration shall be the Arbitration and Conciliation Act, 1996 as amended or re-enacted from time to time.

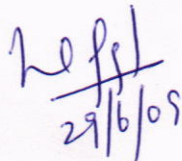
The proceedings of arbitration shall be conducted in English language.

This agreement shall be construed and governed by the laws of the state of Andhra Pradesh and the legal jurisdiction shall be at Hyderabad.

Intellectual Property Rights:

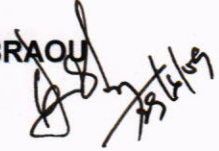
The intellectual property rights for all training content in any form developed by CAP Foundation for this program will rest with CAP Foundation.


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IN WITNESS WHEREOF the undersigned, being duly authorized officials do execute this partnership agreement, effective as on the day and year indicated below

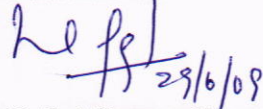
FOR : BRAOU
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NAME:
TITLE:
PLACE:
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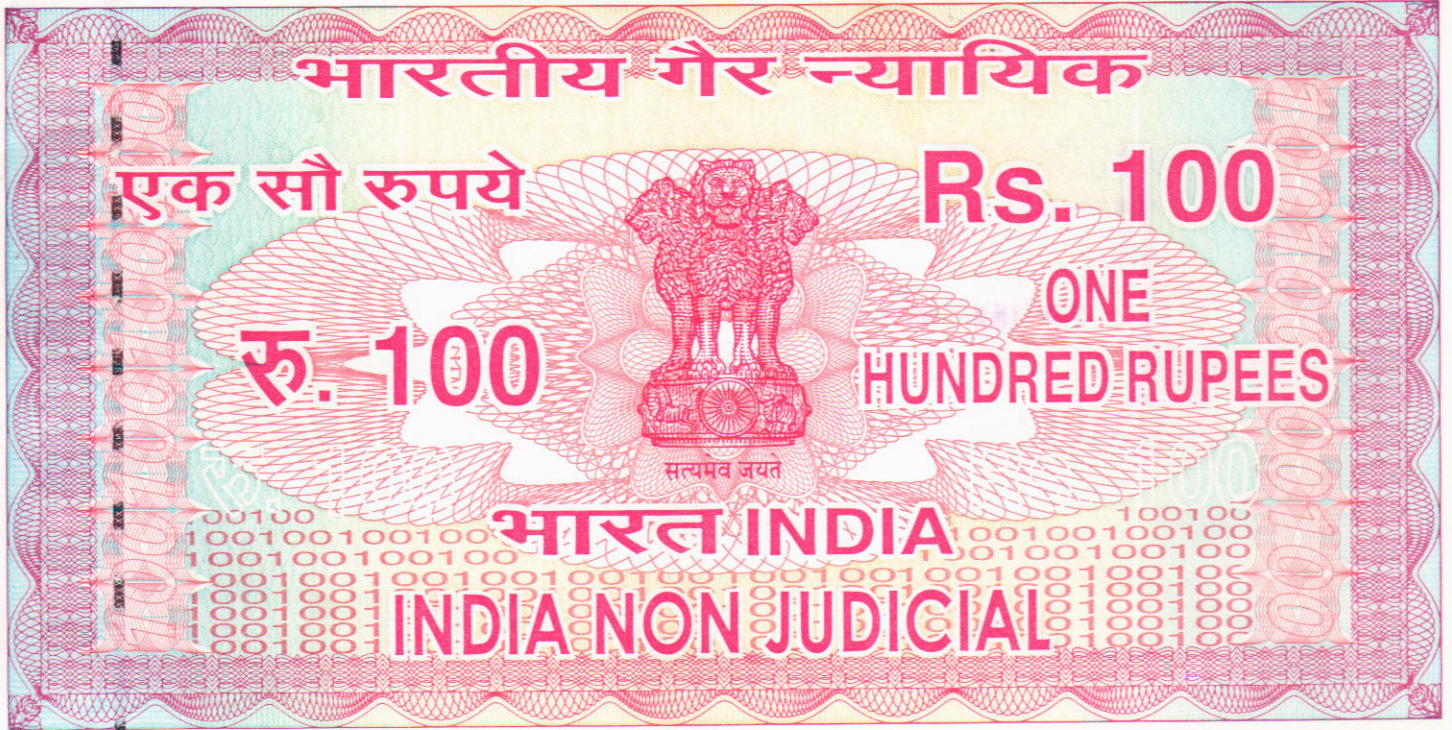
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29/6/09

FOR CAP Foundation
SIGNATURE:


29/6/09

NAME: Mrs. Nalini Gangadharan
TITLE: Chairperson Trustee
PLACE: Hyderabad
DATE:

Gurpreet Bhali (witness)
29/06/09



ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

AA 168219

K. Lalithamma

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Shop No. 14, B-Block, Aditya Enclave
Ameerpet, Hyderabad-500 038

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~~JOINT OFFER OF THE EMPLOYABILITY SKILLS TRAINING FOR BRAOU DISTANCE LEARNERS.~~

Purpose and Scope

With changing technologies and ways of doing business, the shelf life of knowledge and information obtained through regular education and training courses has come down exponentially. There is therefore a need for continuous learning, skill upgradation or reskilling especially for the entry level manpower resources in the economy today.

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Project Description/Objectives

Reaching unreached to create knowledge workers with certified employability skills through distance learning mode using ICT tools and active business interface platforms. The objective of the program is:

Training students enrolled in BRAOU study centres with Employability Skills by CAP Foundation and certified by BRAOU

Target Group

Young people between 18-25 years who are enrolled in BRAOU courses for job advancement

Unemployed young people who are enrolled in BRAOU courses through distance education and are gaining primarily academic courses without any skills to access livelihood opportunities in the new market economy

Content of Offering

- **Life skills**
- **Work readiness skills-**
 - Customer Relations, Retail, Sales and Marketing Assistant/Executive
 - Health Care Assistant
 - Consumer Goods Services Assistant
 - Hospitality Assistant/Executive

Common to all the above mentioned courses are Basic Spoken English, Lifeskills, Work Readiness Module and Basic computer skills.

Duration and Location of the Pilot Project

Students will be provided modular training through the contact classes, assignments and assessments to complete a course and be eligible for job placement support. Contact classes twice a month at the study centres will be held on weekends at the identified 10 centres during the pilot phase. The course delivery time table will be worked out in consultation with the enrolled students to make it convenient to the learners.

The proposed locations for the pilot phase are: 1. New Government Junior College, YMCA, Secunderabad 2. Rly. Jr. College, Lalguda, Secunderabad, 3. Mahboob college, S D Road, Secunderabad 4. Govt Jr college BHEL, R C Puram, Hyderabad 5. New Government Jr

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college, Kukatpally, Hyderabad 6. Govt Degree College for men, Anantapur 7. SRR Government College, Karimnagar 8. Silver Jubilee Government College, Kurnool 9. MVS Arts and Science Government College, Mahboobnagar 10. Sri Sarvodaya College, Nellore.

Eligibility Criteria

- Above 18yrs of age
- Enrolled in BRAOU

Admission process and screening for those enrolled into the BRAOU courses

For students enrolled into BRAOU study centre, database of students enrolled (past and present) from identified study centres, a mobilization process will be developed by CAP to orient students about the potential benefits of enrolling.

For mobilization and enrollment of students for employability training, promotional activities like announcements through posters and pamphlets and presentations in the BRAOU centres will be undertaken.

Proposed Intake

An average of around 100 youth from each of the 10 BRAOU study centres will access the program in the pilot phase of 6 months to be expanded to a next phase on review.

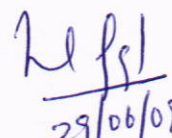
Roles and Responsibilities

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CAP Foundation will provide the following services:

- Enrollment of students from among BRAOU distance learners through a mobilization strategy, counseling and an orientation module
- Provide infrastructure like computers, tables, chairs, internet connectivity etc required for training
- Provide facilitators / trainers for training
- Development of the instructional process, learning materials and training of trainers
- Academic and practical course content delivery through trained trainers
- An active group of 40 business professionals volunteering to enhance quality of program delivery
- The program will also be offered in e learning distance mode as well as through CBT and ILT with contact classes
- All successful students will be offered job placement assistance through the CAP placement assistance cell


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- The enrolled students will also receive job placement counseling or job change support through the job placement website besides face to face interaction sessions and
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BRAOU will provide the following services

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- BRAOU will form a committee with CAP's domain specialists group to benchmark standards for qualifying marks towards award of certificate
- BRAOU will be the certification award body. It will draft and adopt a continuous grade point average (CGPA) system of internal and external assessment pattern for the certification

Budget

The cost of every student is Rs. 1500/- inclusive of Rs. 500/- for certification payable to BRAOU. As an introductory offer for the pilot, the cost per candidate is Rs. 1500/- BRAOU will provide Rs.1500/- per student of which it will retain 500/- and the remaining Rs.1000/- pay to CAP.

Programme Monitoring

An Academic committee will be formed for the purpose of Programme monitoring and will act in the following manner.

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- Approve the instruction methodology
- Approve the procedure for Evaluation of theory and practical exams for both

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- Internal assessment & End term examination for the purpose of certification
- Coordinate & monitor the placement mechanism

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FOR

: BRAOU

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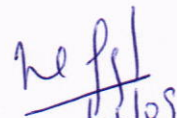
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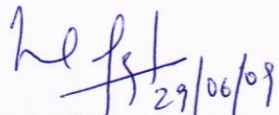
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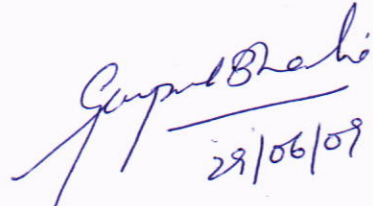

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29/06/09

FOR CAP Foundation

SIGNATURE:  29/06/09

NAME: Mrs. Nalini Gangadharan
TITLE: Chairperson Trustee
PLACE: Hyderabad
DATE:

 (witness)
29/06/09