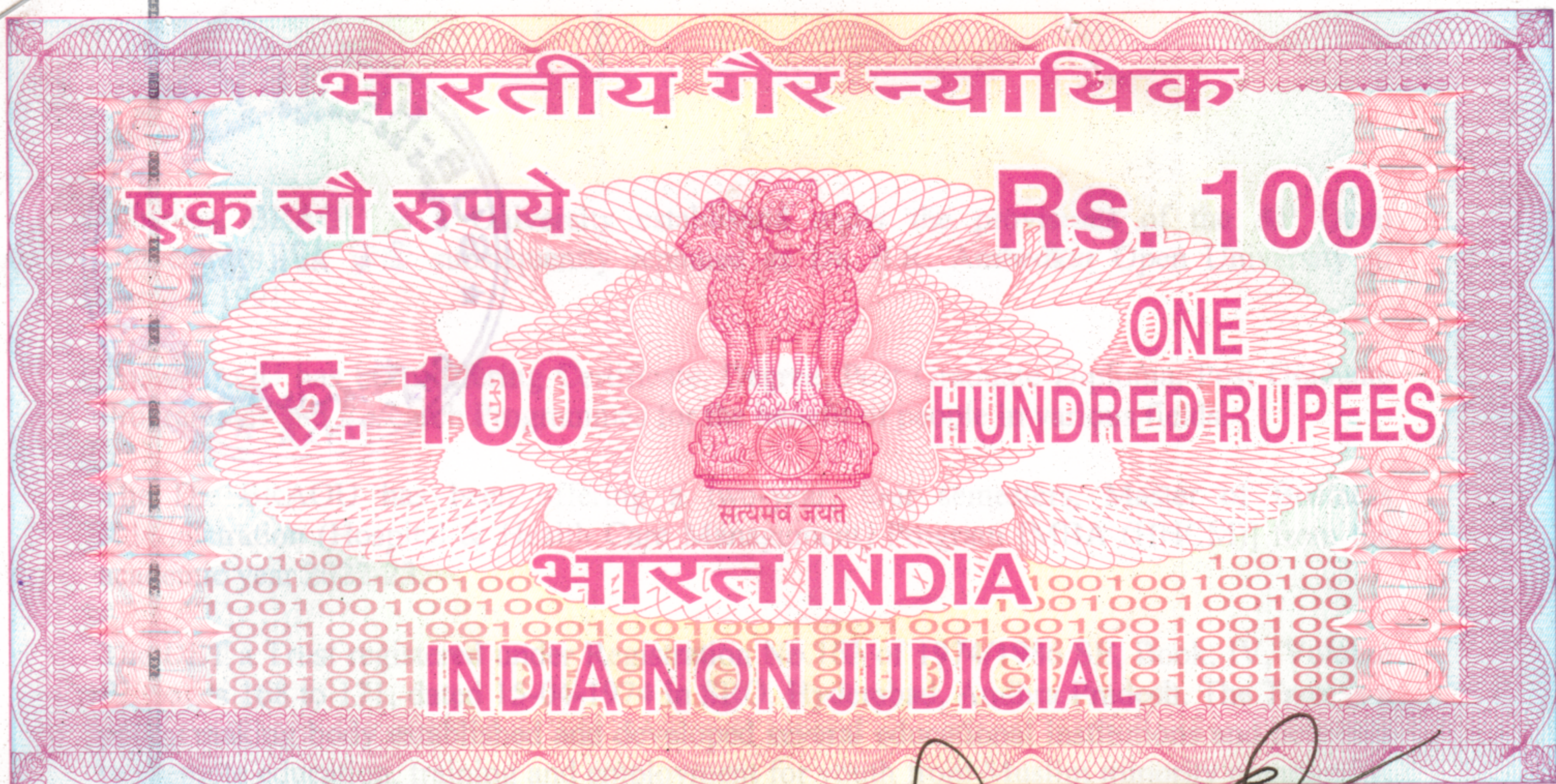


30 MAY 2025



తెలంగాణ తెలంగాణ TELANGANA



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Date: 30 MAY 2025, 11:29 AM
Purchased By:
SYED ABDUL WASAY
S/o SYED ABDUL JAMEEL
R/o HYD
For Whom
REGISTRAR DR BR AMBEDKAR OPEN UNIVERSITY HYD

IDRIS ALI QURAISHI
LICENSED STAMP VENDOR
Lic. No. 16-08-003/2010
Ren.No. 16-08-016/2025
22-7-270/8 Devan Devdi
Hyderabad T.S.
Ph 7680021212

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made on the 06th day of June, 2022 and now renewed w.e.f. 03rd June, 2025 at Hyderabad, Telangana State.

BETWEEN

DR. B. R. AMBEDKAR OPEN UNIVERSITY, having its Office at Prof. G. Ram Reddy Marg, Road No. 46, Jubilee Hills, Hyderabad – 500033 represented through its **Registrar, Dr. L. Vijaya Krishna Reddy**

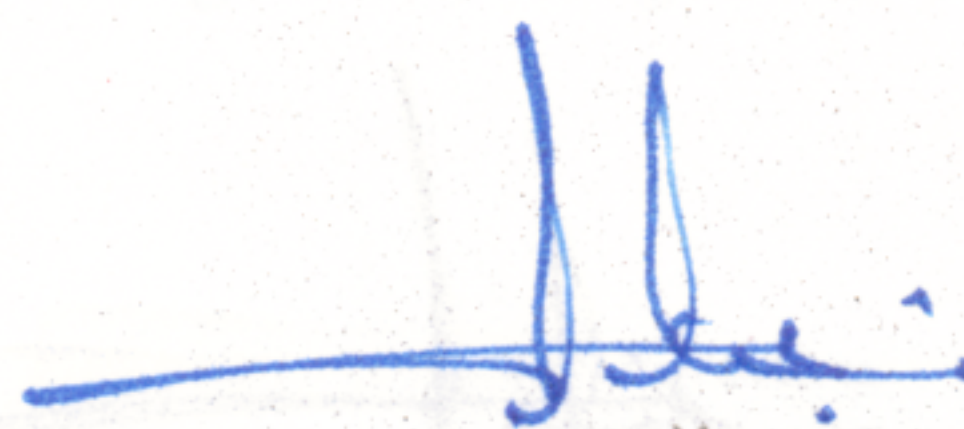
(Hereinafter referred to as “BRAOU” which expression shall mean its successors, administrators, executors and assignees), as the party of the First Part.

AND

THE DAR-US-SALAM EDUCATIONAL TRUST, having its Office at Nampally, Hyderabad - 500001 represented through its **Trustee, Mr. Akbaruddin Owaisi, MLA**

(Hereinafter referred to as “DET” which expression shall include its successors administrators, executors and assignees), as the party of the Second Part.


REGISTRAR
Dr. B.R. Ambedkar Open University
Jubilee Hills, Hyderabad.


Trustee
Darussalam Educational Trust

Whereas, BRAOU is a University established under the provisions of the AP Open Universities Act 1982 subsequently renamed as Dr. B.R. Ambedkar Open University in October 1991.

The BRAOU has been offering Certificate, Degree, Post Graduate Diploma, Post Graduate Programmes and Research Programmes for the benefit of people in various fields.

The Dr. BRAOU has been offering a two-year, four semesters, Master of Business Administration (Hospital & Health Care Management) Program [MBA (HHCM)] from the academic year 2022-23.

The DET a Trust registered under Registration No.163 of 1974/1986 SE, Book, IV, Volume 52, pages 168 to 171, dated 15-04-1974 in SRO, Hyderabad, Andhra Pradesh. The Trust is a policy making body established and developed several educational institutions and hospitals to promote education, training and employment for youth from Muslim minority community. The trust acts as a council for the development of all its institutions assisted by the heads of the heads of the institutions. The trust is energetic and eager to engage more creative minds in the quest of knowledge for the improvement of society both materially, humanistically and to choose focus in the fields of Medicine, Para-Medical, Hospital Management, Engineering & Technology, Business Management, Pharmacy and Architecture disciplines to enhance quality in present economic scenario.

The DET has now expressed its intention to collaborate with the programme "Master of Business Administration" in Hospital and Health Care Management, (MBA (HHCM)) through its Department of Hospital Management (DHM), DET.

The BRAOU has agreed to the same. Both BRAOU and DET hereby agree as hereunder:

(A) RESPONSIBILITIES:

(a) Responsibilities of Dr. BRAOU

- (1) BRAOU shall prepare an admission time schedule to conduct the BRAOU MBA / MBA (HHCM) Entrance Test specifying dates of receipt of applications, entrance test, admission counselling etc., in addition to admitting the TG ICET Qualified Candidates into the Program.
- (2) The advertisement to conduct the BRAOU MBA / MBA (HHCM) Entrance Test for admission into the two year Master of Business Administration (Hospital and Health Care Management) shall be released by Dr. BRAOU in the name of both BRAOU and DHM and other Program Centres.
- (3) BRAOU shall conduct the BRAOU MBA / MBA (HHCM) Entrance Test, conduct the admission counseling for the candidates qualified in the TG ICET / BRAOU MBA / MBA (HHCM) ET, prepare the list of admitted candidates and forward the same to DHM for the subsequent conduct of the programme.
- (4) BRAOU shall design / modify / update the programme structure, syllabus and the course material of the MBA (Hospital and Health Care Management) Programme, keeping in view the developments in the field.



REGISTRAR

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Jubilee Hills, Hyderabad.



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- (5) BRAOU shall conduct examinations in the premises of Department of Hospital Management or in the BRAOU Head Quarters and award degree along with a certificate by the Registrar of Dr. BRAOU indicating that the programme is conducted in collaboration with DHM of DET.
- (6) BRAOU shall bring out the Prospectus and the Program Guide and design the Application Form for online submission and the same shall be placed in the websites of both BRAOU and Department of Hospital Management, DET to facilitate the candidates to apply for admission into the Programme.

(b) Responsibilities of DHM of DET

- (1) DHM shall take necessary promotional measures to give wide publicity for the Programme.
- (2) DHM shall assist BRAOU in the conduct of Entrance Test (ET).
- (3) DHM shall support the University in designing / modifying / updating the Programme structure, syllabus and also the course material, as and when required.
- (4) The Programme shall be conducted in the premises of Department of Hospital Management (DHM), DET, Owaisi Hospital Campus, Hyderabad.
- (5) DHM shall arrange for the requisite number of Faculty at its cost to conduct classes for each course as per the syllabus drawn up by BRAOU.
- (6) DHM shall arrange hospital visits, guest lectures, provide project guidance and placement assistance.

(B) GENERAL:

- (1) Both the parties hereto agree that the number of candidates to be admitted into the programme shall be fixed at 60 (sixty) for each centre and are filled by observing the rules of reservations as applicable to BRAOU from time to time.
- (2) Both the parties hereto agree to admit 30% sponsored candidates over and above 60 in take (i.e. 18 number of students in each program center). Under this sponsored category employees working in any healthcare related organization with a minimum of two years experience shall be admitted.
- (3) Both the parties hereto agree to collect an amount of Rs.1,40,000/- towards tuition fee from the candidates, which shall be paid in two installments, i.e., Rs. 70,000 at the time of admission and Rs. 70,000 at the beginning of second year.
- (5) The tuition fee shall be shared between BRAOU and DET in the proportion of 32% & 68% respectively.


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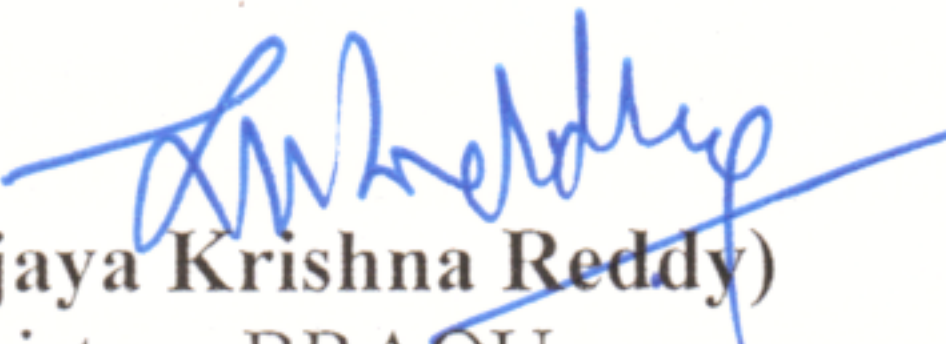
- (6) The tuition fee shall be paid as per the procedure in vogue in the University (Online Payment either through Debit Card / Net Banking / any other mode permitted by the University). The amount of tuition fees shall be collected separately towards the share of BRAOU and DET, i.e., the candidates shall make separate 'Online Payments' towards the share of BRAOU and that of DET. Same procedure shall be followed while collecting the second year tuition fee from the students.
- (7) The tuition fee for sponsored category candidates shall be Rs.1,80,000. Both the parties hereto agree to collect the total tuition fee of Rs.1,80,000/- in two installments, i.e., Rs. 90,000 at the time of admission and Rs. 90,000 at the beginning of second year. The tuition fee may be paid either by the sponsoring organization or by the sponsored candidate.
- (8) The additional amount of tuition fee collected from the 'Sponsored Category' students (i.e., Rs.40,000/-) shall also be shared between BRAOU and DET in the same proportion as mentioned in Clause No. 4 above. The candidates admitted under the Sponsored Category also shall pay the Tuition Fee as per the procedure prescribed in Clause No. 6 above.
- (8) Both the parties agree to collect a Caution Deposit of Rs. 5,000 (Rupees Five Thousand only) from each candidate by the DET, which shall be refunded by DET to the candidate on completion of the programme.
- (9) Both the parties hereto agree that DET shall collect from each candidate an extra amount of Rs. 5,000/- to meet the expenditure of internal examinations, continuous evaluation, arranging for expert lectures, Computer Lab, Placement Assistance, Internet access, field visits, project/internship and other student services.
- (10) Both parties hereto agree that the MOU will be valid for 2 academic years, i.e. 2025-26 and 2026-27 subject to review and modification as and when necessary. It may be renewed further by 'mutual consent.'
- (11) Both the parties shall follow the modalities agreed upon to conduct the program, a copy of which is enclosed to this MOU.
- (12) Both the parties hereto agree to admit the candidates into the MBA (HHCM) in two academic sessions, i.e., July / August Session and January / February Session in each academic year, as per the direction of the regulatory bodies.
- (13) Both the parties hereto agree to launch few new programs at certificate and / or diploma level in the health care management field.
- (14) The operational modalities of the Program are enclosed in Annexure – 1.


REGISTRAR
Dr. B.R. Ambedkar Open University
Jubilee Hills, Hyderabad.


Trustee
Darussalam Educational Trust

- (15) Both parties hereto agree that any dispute, arising out of this MOU shall be settled mutually through discussions and that in the event of their failure to settle the dispute the matter shall be referred to Arbitrator appointed by the University within the jurisdiction of twin cities of Hyderabad and Secunderabad.

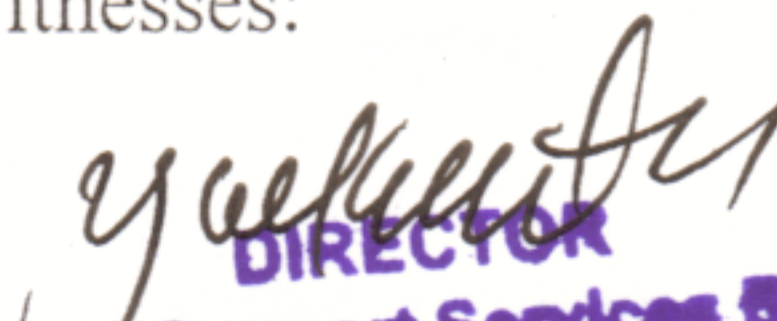
In witness whereof the parties hereto have hereinto signed this MOU.

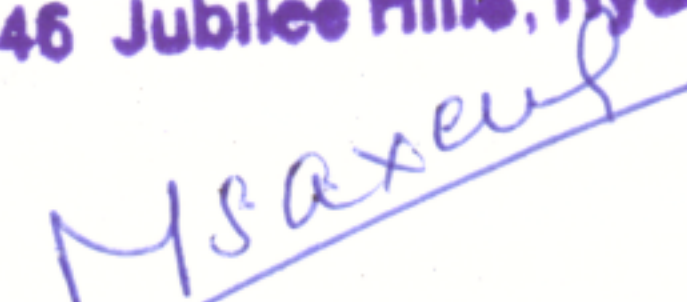

(L. Vijaya Krishna Reddy)
Registrar, BRAOU

REGISTRAR
Dr. B.R. Ambedkar Open University
Jubilee Hills, Hyderabad.


(Mr. Akbaruddin Owaisi)
Trustee, Darussalam Educational Trust
Trustee
Darussalam Educational Trust

Witnesses:

1. 
DIRECTOR
Learner Support Services Branch
Dr.B.R.Ambedkar Open University
Road No 46 Jubilee Hills, Hyderabad-33


2. 
PRINCIPAL
DEPT. OF HOSPITAL MANAGEMENT.DET

ANNEXURE - 1

Operational Modalities Relating to the MBA (HHCM) Programme (w.e.f. 2025-26 Academic Year)

1. Minimum Duration of the Program: Two Years (Semester – Mode: Two Semesters in each year).
2. Maximum Duration of the Program: Four Years.
3. Re-admission will be given to the students who couldn't complete the Program within the maximum duration as per the norms of the University in vogue for MBA (HHCM) Program.
4. Conduct contact-cum-counselling classes for 12 days continuously in each Semester. Further, the classes may be conducted through Blended-Mode, if required.
5. Classes will be conducted for 8 hours per day. That is 96 hours of contact-cum-counselling facility will be provided to the students (12 days x 8 hours p/d).
6. 75% attendance to classes is compulsory.
7. In First Semester, out of 12 days, 3 days will be allotted for hospital visits, after completion of which the students shall make a presentation, as it is being done now.
8. In each semester, Guest Faculty (Practitioners) will be invited, in addition to the regular faculty of the partner institute, to give lectures to give more practical insights to the students. In the first semester, it is proposed to conduct guest lectures for one day (i.e., 8 hours), whereas in the second, third, and fourth semesters they may be organized for two days (i.e., 16 hours).
9. The Department, in coordination with the partner institutions, will take necessary action to invite experts in the field, record lessons by using the facilities of the University and provide the same to the students.
10. While conducting classes, more number of hours may be allotted for practical-oriented courses, instead of theory course. However, minimum 8 hours of counseling facility will be provided for each theory course also.
11. 30% weight age will be given for internal/continuous assessment, as in the case of other PG Programs, and examinations will be conducted separately for this component before the commencement of the Semester-End Examinations, in each semester.
12. Semester-End Examinations will be conducted for the remaining 70% weight age.
13. As per the policy of the University, candidates qualified either in TG ICET or in Dr. BRAOU MBA / MBA (HHCM) Entrance Test can seek admission into the Program. BRAOU shall conduct the BRAOU MBA / MBA (HHCM) Entrance Test, conduct the admission counseling for the candidates qualified in the TG ICET / BRAOU MBA / MBA (HHCM) ET, prepare the list of admitted candidates and forward the same to the Program Centres for the subsequent conduct of the programme.
14. Intake of the students at each Programme Centre is restricted to 60 per Batch. However, 30% over and above 60 strength (i.e., 18 number of students) may be admitted under sponsored category in each Programme Centre. Another batch of students may be admitted at any Programme Centre(s) with the prior permission of the University authorities, provided more number of students opt for that Centre at the time of Admission Counselling.

15. Employees working in Health Care Organizations, with a minimum of two years experience, and sponsored by the respective organizations will be given admission under 'Sponsored Category'.
16. Maximum number students admitted in a Programme Centre shall not exceed 78 (60 + 18), including students admitted under 'Sponsored Category'. If seats are vacant in these categories, they may be filled from available candidates from other categories.
17. Follow the admission process, including eligibility criteria, in vogue at present, to admit students into the program. However, exemption will be given to the students seek admission under "Sponsored Category" from appearing from Entrance Test.
18. Rs. 35,000/- will be collected towards tuition fee per semester. Students shall pay the tuition fee year-wise (Rs.70,000 in first year and Rs.70,000 in second year). There is no change in the sharing of tuition fee between the University and the Partner Institution. The sharing ratio of the tuition fee between BRAOU and the Partner Institution is 32% and 68% respectively.
19. However, tuition fee @ Rs.45,000/- per semester will be collected from the students admitted under 'Sponsored Category'. Further, the organization sponsoring their employees under this category / the candidates shall pay the tuition fee year-wise (Rs.90,000 in first year and Rs.90,000 in second year). The amount will be shared between the University and the Partner Institutions proportionately as mentioned in Point No. 18.
20. The tuition fee shall be paid as per the procedure in vogue in the University (Online Payment either through Debit Card / Net Banking / any other mode permitted by the University). The amount of tuition fees shall be collected separately towards the share of BRAOU and the Program Centre, i.e., the candidates shall make separate 'Online Payments' towards the share of BRAOU and that of the Program Centre. Same procedure shall be followed while collecting the second year tuition fee from the students.
21. The program structure, syllabus and course material may be updated / revised, from time to time, keeping in view the latest developments in the sector.
22. Student shall undergo Internship/ live project for a period of a period of 10 weeks after III Semester and submit a report on that work before IV Semester-End Examination and face a Viva-Voce Exam.
23. Partner institution will extend support to the students to get permission from the hospitals to do internship/live project.
24. Partner Institutions will extend placement assistance to the students.
25. Both the parties hereto agree to admit the candidates into the MBA (HHCM) in two academic sessions, i.e., July / August Session and January / February Session in each academic year, as per the direction of the regulatory bodies, if permitted by the University Authorities.


Head
Dept. of Bus. Mgt.


Dean
FCBM


Head of the
Program Centre
PRINCIPAL
DEPT. OF HOSPITAL MANAGEMENT.DET